

# Department Contribution Report

Dates Reported: 9/1/2003 Through 9/30/2003

Parameters selected in this report were: The beginning date of the report is 9/1/2003 with a period of One Month, Region is 'All', Store is '1..2', Terminal is 'All', Product is 'All', Department is 'All'

**Store 1**  
Inland Cash Register  
118 East 3rd Street  
San Bernardino, Ca 92410

## Department 2, COLD BEVERAGE

**Royalty: 2.00%**

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
7	1	473ML WATER	8 oz	434	\$1.90	\$1.90	\$824.60	\$0.57	\$247.38	30.00%	\$577.22	\$1.29	\$560.73	23.05%	23.05%	12.15%
8	1	591ML WATER	8 oz	1,413	\$1.90	\$1.90	\$2,684.70	\$0.57	\$805.41	30.00%	\$1879.29	\$1.29	\$1,825.60	75.04%	75.04%	39.55%
9	1	WATER	8 oz	36	\$1.90	\$1.90	\$68.40	\$0.57	\$20.52	30.00%	\$47.88	\$1.29	\$46.51	1.91%	1.91%	1.01%
<b>Department Total</b>				<b>1,883</b>			<b>\$3,577.70</b>		<b>\$1,073.31</b>	<b>30.00%</b>	<b>\$2,504.39</b>	<b>\$2,432.84</b>	<b>\$71.55</b>	<b>100.00%</b>		<b>52.70%</b>
<b>Avg. Contribution Margin</b>												<b>\$1.29</b>				

## Department 3, BAKED GOODS

**Royalty: 1.50%**

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
13	1	DANISH	8 oz	45	\$1.75	\$1.75	\$78.75	\$0.53	\$23.63	30.00%	\$55.13	\$1.20	\$53.94	23.72%	23.72%	9.36%
14	1	TURNOVER	8 oz	25	\$1.75	\$1.75	\$43.75	\$0.53	\$13.13	30.00%	\$30.63	\$1.20	\$29.97	13.18%	13.18%	5.20%
16	1	COOKKIE	16 oz	68	\$1.25	\$1.25	\$85.00	\$0.38	\$25.50	30.00%	\$59.50	\$0.86	\$58.23	25.60%	25.60%	14.14%
17	1	RICEKRISPIE	8 oz	83	\$1.50	\$1.50	\$124.50	\$0.45	\$37.35	30.00%	\$87.15	\$1.03	\$85.28	37.50%	37.50%	17.26%
<b>Department Total</b>				<b>221</b>			<b>\$332.00</b>		<b>\$99.60</b>	<b>30.00%</b>	<b>\$232.40</b>	<b>\$227.42</b>	<b>\$4.98</b>	<b>100.00%</b>		<b>45.95%</b>
<b>Avg. Contribution Margin</b>												<b>\$1.03</b>				

## Department 4, SALADS

**Royalty: 2.50%**

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
47	1	ICECREAM3	8 oz	1	\$2.50	\$2.50	\$2.50	\$0.75	\$0.75	30.00%	\$1.75	\$1.69	\$1.69	100.00%	100.00%	100.00%
<b>Department Total</b>				<b>1</b>			<b>\$2.50</b>		<b>\$0.75</b>	<b>30.00%</b>	<b>\$1.75</b>	<b>\$1.69</b>	<b>\$0.06</b>	<b>100.00%</b>		<b>100.00%</b>
<b>Avg. Contribution Margin</b>												<b>\$1.69</b>				

## Department 6, GUM

**Royalty: 0.00%**

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
25	1	.37 GUM	8 oz	16	\$0.37	\$0.37	\$5.92	\$0.11	\$1.78	30.00%	\$4.14	\$0.26	\$4.14	0.62%	0.58%	1.45%
27	1	GUM	16 oz	643	\$1.25	\$1.25	\$803.75	\$0.38	\$241.13	30.00%	\$562.63	\$0.88	\$562.63	83.60%	79.35%	58.40%
35	1	GUM SUPER PAK	8 oz	18	\$8.43	\$1.75	\$151.75	\$0.53	\$9.45	6.23%	\$142.30	\$7.91	\$142.30	15.78%	20.07%	1.63%
<b>Department Total</b>				<b>677</b>			<b>\$961.42</b>		<b>\$252.35</b>	<b>26.25%</b>	<b>\$709.07</b>	<b>\$709.07</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>61.49%</b>
<b>Avg. Contribution Margin</b>												<b>\$1.05</b>				

## Department 7, MINTS

**Royalty: 0.00%**

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
28	1	MINTS	16 oz	121	\$1.25	\$1.25	\$151.25	\$0.38	\$45.38	30.00%	\$105.88	\$0.88	\$105.88	99.18%	99.18%	33.43%
36	1	WINE GUM 1.25	16 oz	1	\$1.25	\$1.25	\$1.25	\$0.38	\$0.38	30.00%	\$0.88	\$0.88	\$0.88	0.82%	0.82%	0.28%

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<b>Department Total</b>	<b>122</b>	<b>\$152.50</b>	<b>\$45.75</b>	<b>30.00%</b>	<b>\$106.75</b>	<b>\$106.75</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>33.70%</b>	
		<b>Avg. Contribution Margin</b>			<b>\$0.88</b>					

## Department 8, BARS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
20	1	BARS	16 oz	758	\$1.25	\$1.25	\$947.50	\$0.38	\$284.25	30.00%	\$663.25	\$0.88	\$663.25	100.00%	100.00%	47.46%
<b>Department Total</b>		<b>758</b>					<b>\$947.50</b>		<b>\$284.25</b>	<b>30.00%</b>	<b>\$663.25</b>	<b>\$663.25</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>47.46%</b>
		<b>Avg. Contribution Margin</b>			<b>\$0.88</b>											

## Department 9, CHIPS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
21	1	CHIPS	16 oz	208	\$1.25	\$1.25	\$260.00	\$0.38	\$78.00	30.00%	\$182.00	\$0.88	\$182.00	28.23%	28.23%	14.01%
22	1	CHIPS2	16 oz	618	\$1.06	\$1.06	\$655.08	\$0.32	\$196.52	30.00%	\$458.56	\$0.74	\$458.56	71.13%	71.13%	41.62%
41	1	CANDY99	8 oz	6	\$0.99	\$0.99	\$5.94	\$0.30	\$1.78	30.00%	\$4.16	\$0.69	\$4.16	0.64%	0.64%	0.40%
<b>Department Total</b>		<b>832</b>					<b>\$921.02</b>		<b>\$276.31</b>	<b>30.00%</b>	<b>\$644.71</b>	<b>\$644.71</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>56.03%</b>
		<b>Avg. Contribution Margin</b>			<b>\$0.77</b>											

## Department 10, NEWSPAPER

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
73	1	MAGAZINE	8 oz	299	\$1.04	\$99.99	\$311.94	\$0.00	\$0.00	0.00%	\$311.94	\$1.04	\$311.94	50.12%	58.94%	18.81%
76	1	SUN MONTOFRI	8 oz	340	\$0.54	\$0.54	\$183.60	\$0.16	\$55.08	30.00%	\$128.52	\$0.38	\$128.52	29.50%	24.28%	21.38%
79	1	HERALD	8 oz	96	\$0.54	\$0.54	\$51.84	\$0.16	\$15.55	30.00%	\$36.29	\$0.38	\$36.29	8.33%	6.86%	6.04%
80	1	HERALD SAT	16 oz	60	\$1.25	\$1.25	\$75.00	\$0.38	\$22.50	30.00%	\$52.50	\$0.88	\$52.50	12.05%	9.92%	3.77%
<b>Department Total</b>		<b>795</b>					<b>\$622.38</b>		<b>\$93.13</b>	<b>14.96%</b>	<b>\$529.25</b>	<b>\$529.25</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>50.00%</b>
		<b>Avg. Contribution Margin</b>			<b>\$0.67</b>											

## Department 13, MISC

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
59	1	40G PEPPER	16 oz	46	\$1.25	\$1.25	\$57.50	\$0.38	\$17.25	30.00%	\$40.25	\$0.88	\$40.25	16.73%	16.73%	12.11%
60	1	BIG CHIEF	8 oz	52	\$1.75	\$1.75	\$91.00	\$0.53	\$27.30	30.00%	\$63.70	\$1.23	\$63.70	26.48%	26.48%	13.68%
61	1	5PK HOT ROD	8 oz	62	\$1.75	\$1.75	\$108.50	\$0.53	\$32.55	30.00%	\$75.95	\$1.23	\$75.95	31.57%	31.57%	16.32%
62	1	BATTERY	8 oz	12	\$4.99	\$4.99	\$59.88	\$1.50	\$17.96	30.00%	\$41.92	\$3.49	\$41.92	17.42%	17.42%	3.16%
63	1	TYLENOL	8 oz	2	\$2.50	\$2.50	\$5.00	\$0.75	\$1.50	30.00%	\$3.50	\$1.75	\$3.50	1.45%	1.45%	0.53%
64	1	CHAPSTICK	8 oz	2	\$1.90	\$1.90	\$3.80	\$0.57	\$1.14	30.00%	\$2.66	\$1.33	\$2.66	1.11%	1.11%	0.53%
65	1	KLEENEX	8 oz	24	\$0.75	\$0.75	\$18.00	\$0.23	\$5.40	30.00%	\$12.60	\$0.53	\$12.60	5.24%	5.24%	6.32%
<b>Department Total</b>		<b>200</b>					<b>\$343.68</b>		<b>\$103.10</b>	<b>30.00%</b>	<b>\$240.58</b>	<b>\$240.58</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>52.63%</b>
		<b>Avg. Contribution Margin</b>			<b>\$1.20</b>											

## Department 15, TICKETSINGLE

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														

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## Department 15, TICKETSINGLE

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
48	1	CHILDSINGLE	16 oz	258	\$1.25	\$1.25	\$322.50	\$0.38	\$96.75	30.00%	\$225.75	\$0.88	\$225.75	11.48%	11.48%	9.25%	
55	1	ADULTSINGLE	8 oz	1,243	\$2.00	\$2.00	\$2,486.00	\$0.60	\$745.80	30.00%	\$1740.20	\$1.40	\$1,740.20	88.52%	88.52%	44.55%	
<b>Department Total</b>				<b>1,501</b>			<b>\$2,808.50</b>		<b>\$842.55</b>	<b>30.00%</b>	<b>\$1,965.95</b>	<b>\$1,965.95</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>53.80%</b>	
<b>Avg. Contribution Margin</b>												<b>\$1.31</b>					

## Department 16, TICKETDAY

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
49	1	CHILDDAY	8 oz	4	\$3.60	\$3.60	\$14.40	\$1.08	\$4.32	30.00%	\$10.08	\$2.52	\$10.08	4.89%	4.89%	3.54%	
56	1	ADULTDAY	8 oz	50	\$5.60	\$5.60	\$280.00	\$1.68	\$84.00	30.00%	\$196.00	\$3.92	\$196.00	95.11%	95.11%	44.25%	
<b>Department Total</b>				<b>54</b>			<b>\$294.40</b>		<b>\$88.32</b>	<b>30.00%</b>	<b>\$206.08</b>	<b>\$206.08</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>47.79%</b>	
<b>Avg. Contribution Margin</b>												<b>\$3.82</b>					

## Department 17, TICKETBOOKS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
50	1	YOUTH10	16 oz	55	\$10.00	\$10.00	\$550.00	\$3.00	\$165.00	30.00%	\$385.00	\$7.00	\$385.00	3.96%	3.96%	3.48%	
57	1	ADULT10	8 oz	762	\$17.50	\$17.50	\$13,335.00	\$5.25	\$4,000.50	30.00%	\$9,334.50	\$12.25	\$9,334.50	96.04%	96.04%	48.20%	
<b>Department Total</b>				<b>817</b>			<b>\$13,885.00</b>		<b>\$4,165.50</b>	<b>30.00%</b>	<b>\$9,719.50</b>	<b>\$9,719.50</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>51.68%</b>	
<b>Avg. Contribution Margin</b>												<b>\$11.90</b>					

## Department 18, TICKETMONTH

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
51	1	YOUTHMONTHLY	8 oz	18	\$40.00	\$40.00	\$720.00	\$0.00	\$0.00	0.00%	\$720.00	\$40.00	\$720.00	10.16%	10.16%	7.17%	
58	1	ADULTMONTHLY	8 oz	98	\$65.00	\$65.00	\$6,370.00	\$0.00	\$0.00	0.00%	\$6,370.00	\$65.00	\$6,370.00	89.84%	89.84%	39.04%	
<b>Department Total</b>				<b>116</b>			<b>\$7,090.00</b>		<b>\$0.00</b>	<b>0.00%</b>	<b>\$7,090.00</b>	<b>\$7,090.00</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>46.22%</b>	
<b>Avg. Contribution Margin</b>												<b>\$61.12</b>					

## Department 19, CIGARETTES

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
35	1	CIGARETTE2515	8 oz	272	\$11.00	\$11.00	\$2,992.00	\$0.53	\$142.80	4.77%	\$2849.20	\$10.48	\$2,849.20	77.71%	80.47%	34.74%	
36	1	CIGARETTEREG	16 oz	31	\$11.00	\$11.00	\$341.00	\$0.38	\$11.63	3.41%	\$329.38	\$10.63	\$329.38	8.86%	9.30%	3.96%	
37	1	CIGARETTE PAC	16 oz	42	\$11.00	\$11.00	\$462.00	\$3.30	\$138.60	30.00%	\$323.40	\$7.70	\$323.40	12.00%	9.13%	5.36%	
39	1	MATCHES	8 oz	80	\$0.05	\$0.05	\$4.00	\$0.02	\$1.20	30.00%	\$2.80	\$0.04	\$2.80	0.10%	0.08%	10.22%	
40	1	LIGHTER	8 oz	27	\$1.90	\$1.90	\$51.30	\$0.57	\$15.39	30.00%	\$35.91	\$1.33	\$35.91	1.33%	1.01%	3.45%	
<b>Department Total</b>				<b>452</b>			<b>\$3,850.30</b>		<b>\$309.62</b>	<b>8.04%</b>	<b>\$3,540.69</b>	<b>\$3,540.69</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>57.73%</b>	
<b>Avg. Contribution Margin</b>												<b>\$7.83</b>					

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## Department 20, CANDYMISC

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
24	1	ROLAIDS	16 oz	3	\$1.25	\$1.25	\$3.75	\$0.38	\$1.13	30.00%	\$2.63	\$0.88	\$2.63	1.15%	1.15%	0.10%
26	1	NUTRIGRAIN	8 oz	34	\$0.90	\$0.90	\$30.60	\$0.27	\$9.18	30.00%	\$21.42	\$0.63	\$21.42	9.39%	9.39%	1.19%
29	1	HALLS	16 oz	86	\$1.25	\$1.25	\$107.50	\$0.38	\$32.25	30.00%	\$75.25	\$0.88	\$75.25	32.99%	32.99%	3.01%
30	1	CERTS	16 oz	20	\$1.25	\$1.25	\$25.00	\$0.38	\$7.50	30.00%	\$17.50	\$0.88	\$17.50	7.67%	7.67%	0.70%
31	1	5CENTCANDY	8 oz	719	\$0.05	\$0.05	\$35.95	\$0.02	\$10.79	30.00%	\$25.17	\$0.04	\$25.17	11.03%	11.03%	25.15%
32	1	10CENTCANDY	16 oz	1	\$0.10	\$0.10	\$0.10	\$0.03	\$0.03	30.00%	\$0.07	\$0.07	\$0.07	0.03%	0.03%	0.03%
33	1	25CENTCANDY	8 oz	492	\$0.25	\$0.25	\$123.00	\$0.08	\$36.90	30.00%	\$86.10	\$0.18	\$86.10	37.74%	37.74%	17.21%
<b>Department Total</b>				<b>1,355</b>			<b>\$325.90</b>		<b>\$97.77</b>	<b>30.00%</b>	<b>\$228.13</b>	<b>\$228.13</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>47.39%</b>
<b>Avg. Contribution Margin</b>												<b>\$0.17</b>				

## Department 21, STAFF PURCHASE

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
6	1	STAFF PURCHASES	16 oz	10	\$1.00	\$1.00	\$10.00	\$0.30	\$3.00	30.00%	\$7.00	\$0.70	\$7.00	100.00%	100.00%	76.92%
<b>Department Total</b>				<b>10</b>			<b>\$10.00</b>		<b>\$3.00</b>	<b>30.00%</b>	<b>\$7.00</b>	<b>\$7.00</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>76.92%</b>
<b>Avg. Contribution Margin</b>												<b>\$0.70</b>				

<b>Store Subtotal</b>	<b>9,794</b>	<b>\$36,124.80</b>	<b>\$7,735.31</b>	<b>\$28,389.49</b>	<b>\$28,312.90</b>	<b>\$76.60</b>
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# Department Contribution Report

Dates Reported: 9/1/2003 Through 9/30/2003

Parameters selected in this report were: The beginning date of the report is 9/1/2003 with a period of One Month, Region is 'All', Store is '1..2', Terminal is 'All', Product is 'All', Department is 'All'

## Store 2 ICR Test data

### Department 1, HOT BEVERAGE

Royalty: 4.75%

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr.%	Partic. Class
1	1	SMALL COFFEE	16 oz	125	\$1.10	\$1.10	\$137.50	\$0.33	\$41.25	30.00%	\$96.25	\$0.72	\$89.72	44.19%	44.19%	49.41%
2	1	LARGE COFFEE	8 oz	91	\$1.40	\$1.40	\$127.40	\$0.42	\$38.22	30.00%	\$89.18	\$0.91	\$83.13	40.94%	40.94%	35.97%
3	1	HOT CHOCO	16 oz	35	\$1.25	\$1.25	\$43.75	\$0.38	\$13.13	30.00%	\$30.63	\$0.82	\$28.55	14.06%	14.06%	13.83%
4	1	TEA	16 oz	2	\$1.25	\$1.25	\$2.50	\$0.38	\$0.75	30.00%	\$1.75	\$0.82	\$1.63	0.80%	0.80%	0.79%
<b>Department Total</b>				<b>253</b>			<b>\$311.15</b>		<b>\$93.35</b>	<b>30.00%</b>	<b>\$217.81</b>	<b>\$203.03</b>	<b>\$14.78</b>	<b>100.00%</b>		<b>100.00%</b>
<b>Avg. Contribution Margin</b>															<b>\$0.80</b>	

### Department 2, COLD BEVERAGE

Royalty: 2.00%

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr.%	Partic. Class
7	1	473ML WATER	8 oz	828	\$1.90	\$1.90	\$1,573.20	\$0.57	\$471.96	30.00%	\$1101.24	\$1.29	\$1,069.78	49.02%	49.02%	23.17%
8	1	591ML WATER	8 oz	791	\$1.90	\$1.90	\$1,502.90	\$0.57	\$450.87	30.00%	\$1052.03	\$1.29	\$1,021.97	46.83%	46.83%	22.14%
9	1	710ML WATER	8 oz	67	\$1.90	\$1.90	\$127.30	\$0.57	\$38.19	30.00%	\$89.11	\$1.29	\$86.56	3.97%	3.97%	1.88%
11	1	MILK500	16 oz	4	\$1.45	\$1.45	\$5.80	\$0.44	\$1.74	30.00%	\$4.06	\$0.99	\$3.94	0.18%	0.18%	0.11%
<b>Department Total</b>				<b>1,690</b>			<b>\$3,209.20</b>		<b>\$962.76</b>	<b>30.00%</b>	<b>\$2,246.44</b>	<b>\$2,182.26</b>	<b>\$64.18</b>	<b>100.00%</b>		<b>47.30%</b>
<b>Avg. Contribution Margin</b>															<b>\$1.29</b>	

### Department 3, BAKED GOODS

Royalty: 1.50%

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr.%	Partic. Class
13	1	DANISH	8 oz	76	\$1.75	\$1.75	\$133.00	\$0.53	\$39.90	30.00%	\$93.10	\$1.20	\$91.11	33.31%	33.31%	15.80%
14	1	TURNOVER	8 oz	15	\$1.75	\$1.75	\$26.25	\$0.53	\$7.88	30.00%	\$18.38	\$1.20	\$17.98	6.57%	6.57%	3.12%
15	1	CINNUN	8 oz	11	\$1.75	\$1.75	\$19.25	\$0.53	\$5.78	30.00%	\$13.48	\$1.20	\$13.19	4.82%	4.82%	2.29%
16	1	COOKKIE	16 oz	65	\$1.25	\$1.25	\$81.25	\$0.38	\$24.38	30.00%	\$56.88	\$0.86	\$55.66	20.35%	20.35%	13.51%
17	1	RICEKRISPIE	8 oz	93	\$1.50	\$1.50	\$139.50	\$0.45	\$41.85	30.00%	\$97.65	\$1.03	\$95.56	34.94%	34.94%	19.33%
<b>Department Total</b>				<b>260</b>			<b>\$399.25</b>		<b>\$119.78</b>	<b>30.00%</b>	<b>\$279.48</b>	<b>\$273.49</b>	<b>\$5.99</b>	<b>100.00%</b>		<b>54.05%</b>
<b>Avg. Contribution Margin</b>															<b>\$1.05</b>	

### Department 6, GUM

Royalty: 0.00%

PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr.%	Partic. Class
25	1	.37 GUM	8 oz	14	\$0.37	\$0.37	\$5.18	\$0.11	\$1.55	30.00%	\$3.63	\$0.26	\$3.63	0.99%	0.99%	1.27%
27	1	GUM	16 oz	397	\$1.25	\$1.25	\$496.25	\$0.38	\$148.88	30.00%	\$347.38	\$0.88	\$347.38	94.67%	94.67%	36.06%
34	1	TWIZZLER 1.75	8 oz	8	\$1.75	\$1.75	\$14.00	\$0.53	\$4.20	30.00%	\$9.80	\$1.23	\$9.80	2.67%	2.67%	0.73%
35	1	GUM SUPER PAK	8 oz	5	\$1.75	\$1.75	\$8.75	\$0.53	\$2.63	30.00%	\$6.13	\$1.23	\$6.13	1.67%	1.67%	0.45%
<b>Department Total</b>				<b>424</b>			<b>\$524.18</b>		<b>\$157.25</b>	<b>30.00%</b>	<b>\$366.93</b>	<b>\$366.93</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>38.51%</b>
<b>Avg. Contribution Margin</b>															<b>\$0.87</b>	

# Department Contribution Report

Dates Reported: 9/1/2003 Through 9/30/2003

Parameters selected in this report were: The beginning date of the report is 9/1/2003 with a period of One Month, Region is 'All', Store is '1..2', Terminal is 'All', Product is 'All', Department is 'All'

## Department 7, MINTS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
28	1	MINTS	16 oz	221	\$1.25	\$1.25	\$276.25	\$0.38	\$82.88	30.00%	\$193.38	\$0.88	\$193.38	75.02%	69.50%	61.05%	
36	1	WINE GUM 1.25	16 oz	19	\$4.84	\$1.25	\$92.00	\$0.38	\$7.13	7.74%	\$84.88	\$4.47	\$84.88	24.98%	30.50%	5.25%	
<b>Department Total</b>				<b>240</b>			<b>\$368.25</b>		<b>\$90.00</b>	<b>24.44%</b>	<b>\$278.25</b>	<b>\$278.25</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>66.30%</b>	
<b>Avg. Contribution Margin</b>												<b>\$1.16</b>					

## Department 8, BARS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
20	1	BARS	16 oz	839	\$1.25	\$1.25	\$1,048.75	\$0.38	\$314.63	30.00%	\$734.13	\$0.88	\$734.13	100.00%	100.00%	52.54%	
<b>Department Total</b>				<b>839</b>			<b>\$1,048.75</b>		<b>\$314.63</b>	<b>30.00%</b>	<b>\$734.13</b>	<b>\$734.13</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>52.54%</b>	
<b>Avg. Contribution Margin</b>												<b>\$0.88</b>					

## Department 9, CHIPS

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
21	1	CHIPS	16 oz	223	\$1.25	\$1.25	\$278.75	\$0.38	\$83.63	30.00%	\$195.13	\$0.88	\$195.13	37.80%	37.80%	15.02%	
22	1	CHIPS2	16 oz	427	\$1.06	\$1.06	\$452.62	\$0.32	\$135.79	30.00%	\$316.83	\$0.74	\$316.83	61.38%	61.38%	28.75%	
23	1	LARGECHIPS3	8 oz	3	\$2.00	\$2.00	\$6.00	\$0.60	\$1.80	30.00%	\$4.20	\$1.40	\$4.20	0.81%	0.81%	0.20%	
<b>Department Total</b>				<b>653</b>			<b>\$737.37</b>		<b>\$221.21</b>	<b>30.00%</b>	<b>\$516.16</b>	<b>\$516.16</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>43.97%</b>	
<b>Avg. Contribution Margin</b>												<b>\$0.79</b>					

## Department 10, NEWSPAPER

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class	
PLU	Lvl	Description															
73	1	MAGAZINE	8 oz	401	\$0.65	\$99.99	\$259.13	\$0.00	\$0.00	0.00%	\$259.13	\$0.65	\$259.13	52.02%	60.76%	25.22%	
76	1	SUN MONTOFRI	8 oz	262	\$0.54	\$0.54	\$141.48	\$0.16	\$42.44	30.00%	\$99.04	\$0.38	\$99.04	28.40%	23.22%	16.48%	
79	1	HERALD	8 oz	95	\$0.54	\$0.54	\$51.30	\$0.16	\$15.39	30.00%	\$35.91	\$0.38	\$35.91	10.30%	8.42%	5.97%	
80	1	HERALD SAT	16 oz	37	\$1.25	\$1.25	\$46.25	\$0.38	\$13.88	30.00%	\$32.38	\$0.88	\$32.38	9.28%	7.59%	2.33%	
<b>Department Total</b>				<b>795</b>			<b>\$498.16</b>		<b>\$71.71</b>	<b>14.39%</b>	<b>\$426.45</b>	<b>\$426.45</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>50.00%</b>	
<b>Avg. Contribution Margin</b>												<b>\$0.54</b>					

## Department 13, MISC

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
59	1	40G PEPPER	16 oz	40	\$1.25	\$1.25	\$50.00	\$0.38	\$15.00	30.00%	\$35.00	\$0.88	\$35.00	16.13%	16.13%	10.53%
60	1	BIG CHIEF	8 oz	74	\$1.75	\$1.75	\$129.50	\$0.53	\$38.85	30.00%	\$90.65	\$1.23	\$90.65	41.77%	41.77%	19.47%
61	1	5PK HOT ROD	8 oz	34	\$1.75	\$1.75	\$59.50	\$0.53	\$17.85	30.00%	\$41.65	\$1.23	\$41.65	19.19%	19.19%	8.95%
62	1	BATTERY	8 oz	10	\$4.99	\$4.99	\$49.90	\$1.50	\$14.97	30.00%	\$34.93	\$3.49	\$34.93	16.10%	16.10%	2.63%
64	1	CHAPSTICK	8 oz	4	\$1.90	\$1.90	\$7.60	\$0.57	\$2.28	30.00%	\$5.32	\$1.33	\$5.32	2.45%	2.45%	1.05%
65	1	KLEENEX	8 oz	18	\$0.75	\$0.75	\$13.50	\$0.23	\$4.05	30.00%	\$9.45	\$0.53	\$9.45	4.35%	4.35%	4.74%

# Department Contribution Report

Dates Reported: 9/1/2003 Through 9/30/2003

Parameters selected in this report were: The beginning date of the report is 9/1/2003 with a period of One Month, Region is 'All', Store is '1..2', Terminal is 'All', Product is 'All', Department is 'All'

Department Total		180	\$310.00		\$93.00	30.00%	\$217.00	\$217.00	\$0.00	100.00%	47.37%					
					Avg. Contribution Margin		\$1.21									
<b>Department 15, TICKETSINGLE</b>																
<b>Royalty: 0.00%</b>																
PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
48	1	YOUTH SINGLE	16 oz	127	\$1.25	\$1.25	\$158.75	\$0.38	\$47.63	30.00%	\$111.13	\$0.88	\$111.13	6.39%	6.39%	4.55%
55	1	ADULT SINGLE	8 oz	1,162	\$2.00	\$2.00	\$2,324.00	\$0.60	\$697.20	30.00%	\$1626.80	\$1.40	\$1,626.80	93.61%	93.61%	41.65%
<b>Department Total</b>		<b>1,289</b>	<b>\$2,482.75</b>		<b>\$744.83</b>	<b>30.00%</b>	<b>\$1,737.93</b>	<b>\$1,737.93</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>46.20%</b>					
					Avg. Contribution Margin		\$1.35									
<b>Department 16, TICKETDAY</b>																
<b>Royalty: 0.00%</b>																
PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
49	1	CHILD DAY	8 oz	1	\$3.60	\$3.60	\$3.60	\$1.08	\$1.08	30.00%	\$2.52	\$2.52	\$2.52	1.10%	1.10%	0.88%
56	1	ADULT DAY	8 oz	58	\$5.60	\$5.60	\$324.80	\$1.68	\$97.44	30.00%	\$227.36	\$3.92	\$227.36	98.90%	98.90%	51.33%
<b>Department Total</b>		<b>59</b>	<b>\$328.40</b>		<b>\$98.52</b>	<b>30.00%</b>	<b>\$229.88</b>	<b>\$229.88</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>52.21%</b>					
					Avg. Contribution Margin		\$3.90									
<b>Department 17, TICKETBOOKS</b>																
<b>Royalty: 0.00%</b>																
PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
50	1	CHILD 10	16 oz	46	\$10.00	\$10.00	\$460.00	\$3.00	\$138.00	30.00%	\$322.00	\$7.00	\$322.00	3.53%	3.53%	2.91%
57	1	ADULT 10	8 oz	718	\$17.50	\$17.50	\$12,565.00	\$5.25	\$3,769.50	30.00%	\$8795.50	\$12.25	\$8,795.50	96.47%	96.47%	45.41%
<b>Department Total</b>		<b>764</b>	<b>\$13,025.00</b>		<b>\$3,907.50</b>	<b>30.00%</b>	<b>\$9,117.50</b>	<b>\$9,117.50</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>48.32%</b>					
					Avg. Contribution Margin		\$11.93									
<b>Department 18, TICKETMONTH</b>																
<b>Royalty: 0.00%</b>																
PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
51	1	YOUTH MONTHLY	8 oz	18	\$40.00	\$40.00	\$720.00	\$0.00	\$0.00	0.00%	\$720.00	\$40.00	\$720.00	8.65%	8.65%	7.17%
58	1	ADULT MONTHLY	8 oz	117	\$65.00	\$65.00	\$7,605.00	\$0.00	\$0.00	0.00%	\$7,605.00	\$65.00	\$7,605.00	91.35%	91.35%	46.61%
<b>Department Total</b>		<b>135</b>	<b>\$8,325.00</b>		<b>\$0.00</b>	<b>0.00%</b>	<b>\$8,325.00</b>	<b>\$8,325.00</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>53.78%</b>					
					Avg. Contribution Margin		\$61.67									
<b>Department 19, CIGARETTES</b>																
<b>Royalty: 0.00%</b>																
PLU	Lvl	Description	Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
35	1	CIGARETTE 2515	8 oz	1	\$11.00	\$11.00	\$11.00	\$0.53	\$0.53	4.77%	\$10.48	\$10.48	\$10.48	0.35%	0.42%	0.13%
36	1	CIGARETTE REG	16 oz	89	\$11.00	\$11.00	\$979.00	\$0.38	\$33.38	3.41%	\$945.63	\$10.63	\$945.63	30.77%	37.97%	11.37%
37	1	CIGARETTE PAC	16 oz	196	\$11.00	\$11.00	\$2,156.00	\$3.30	\$646.80	30.00%	\$1509.20	\$7.70	\$1,509.20	67.77%	60.61%	25.03%
39	1	MATCHES	8 oz	27	\$0.05	\$0.05	\$1.35	\$0.02	\$0.41	30.00%	\$0.95	\$0.04	\$0.95	0.04%	0.04%	3.45%
40	1	LIGHTER	8 oz	18	\$1.90	\$1.90	\$34.20	\$0.57	\$10.26	30.00%	\$23.94	\$1.33	\$23.94	1.07%	0.96%	2.30%
<b>Department Total</b>		<b>331</b>	<b>\$3,181.55</b>		<b>\$691.37</b>	<b>21.73%</b>	<b>\$2,490.19</b>	<b>\$2,490.19</b>	<b>\$0.00</b>	<b>100.00%</b>	<b>42.27%</b>					
					Avg. Contribution Margin		\$7.52									

# Department Contribution Report

Dates Reported: 9/1/2003 Through 9/30/2003

Parameters selected in this report were: The beginning date of the report is 9/1/2003 with a period of One Month, Region is 'All', Store is '1..2', Terminal is 'All', Product is 'All', Department is 'All'

## Department 20, CANDYMISC

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
24	1	ROLAIDS	16 oz	3	\$1.25	\$1.25	\$3.75	\$0.38	\$1.13	30.00%	\$2.63	\$0.88	\$2.63	1.11%	1.11%	0.10%
26	1	NUTRIGRAIN	8 oz	46	\$0.90	\$0.90	\$41.40	\$0.27	\$12.42	30.00%	\$28.98	\$0.63	\$28.98	12.25%	12.25%	1.61%
29	1	HALLS	16 oz	100	\$1.25	\$1.25	\$125.00	\$0.38	\$37.50	30.00%	\$87.50	\$0.88	\$87.50	36.98%	36.98%	3.50%
30	1	CERTS	16 oz	9	\$1.25	\$1.25	\$11.25	\$0.38	\$3.38	30.00%	\$7.88	\$0.88	\$7.88	3.33%	3.33%	0.31%
31	1	5CENTCANDY	8 oz	873	\$0.05	\$0.05	\$43.65	\$0.02	\$13.10	30.00%	\$30.56	\$0.04	\$30.56	12.91%	12.91%	30.54%
32	1	10CENTCANDY	16 oz	35	\$0.10	\$0.10	\$3.50	\$0.03	\$1.05	30.00%	\$2.45	\$0.07	\$2.45	1.04%	1.04%	1.22%
33	1	25CENTCANDY	8 oz	438	\$0.25	\$0.25	\$109.50	\$0.08	\$32.85	30.00%	\$76.65	\$0.18	\$76.65	32.39%	32.39%	15.32%
<b>Department Total</b>				<b>1,504</b>			<b>\$338.05</b>		<b>\$101.42</b>	<b>30.00%</b>	<b>\$236.64</b>	<b>\$236.64</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>52.61%</b>
<b>Avg. Contribution Margin</b>													<b>\$0.16</b>			

## Department 21, STAFF PURCHASE

Royalty: 0.00%			Serv. Size	Quantity Sold	Avg. Sell. Price	Cur. Sell. Price	Ttl. Capt.'d Sales	Portion Cost \$	Food Cost \$	Food Cost %	Ttl. Gross Margin	Item Contrib.	Ttl. Contr. (-Royalty)	Dept Sales %	Dept Contr. %	Partic. Class
PLU	Lvl	Description														
6	1	STAFF PURCHASES	16 oz	3	\$1.00	\$1.00	\$3.00	\$0.30	\$0.90	30.00%	\$2.10	\$0.70	\$2.10	100.00%	100.00%	23.08%
<b>Department Total</b>				<b>3</b>			<b>\$3.00</b>		<b>\$0.90</b>	<b>30.00%</b>	<b>\$2.10</b>	<b>\$2.10</b>	<b>\$0.00</b>	<b>100.00%</b>		<b>23.08%</b>
<b>Avg. Contribution Margin</b>													<b>\$0.70</b>			

<b>Store Subtotal</b>	<b>9,419</b>		<b>\$35,090.06</b>	<b>\$7,668.20</b>	<b>\$27,421.86</b>	<b>\$27,336.90</b>	<b>\$84.95</b>
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<b>Grand Total:</b>	<b>19,213</b>		<b>\$71,214.86</b>	<b>\$15,403.51</b>	<b>\$55,811.35</b>		
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